

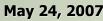
# **IR RELEASE**

## **DIONIC S.A.**

Industrial Suppliers DIOr.AT DION GA Q1 2007 Financial Results According to IFRS

#### Share Data

Share price(€): 0.98 (23/05/2007)Company# Number of shares: 18,666,986 (CR)DIONIC GroMarket Cap (€ mil.): 18.3through% Δ since 29/12/2006: 4.3%subsidiaries52 wk high €: 1.04 (22/11/06)categories52 wk low € : 0.63 (18/07/06)trade throuMajor Shareholders: 60%trade throuFree Float: 40%Business U52 wk Average Daily Volume (#): 129,850companies.





#### **Company Description**

DIONIC Group of companies operates through DIONIC SA and its subsidiaries in 10 large product categories of the wider wholesale trade through the respective strategic Business Units and its subsidiary companies.

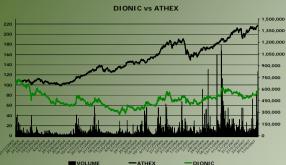
#### PRESS RELEASE INCREASE IN SALES AND PROFIT

- Significant increase by 18.9% marked Q1 2007 consolidated turnover, which amounted € 20.1 mil. over € 16.9 mil. last year's Q1, which is attributed mainly to the development of new commercial contracts with well established companies in the international market as well as the expansion of the group's product mix.
- Gross profit increased by **14.5%** in Q1 2007 amounting € **3.5 mil.** versus € 3.1 mil. in the respective period last year.
- **EBITDA** marked a **21.0% increase** in Q1 2007 and totaled € **1.5 mil.** over € 1.2 mil. at the first quarter of 2006.
- Accordingly, Q1 2007 profit before interest and tax (EBIT) increased by 23.9% to amount € 1.3 mil. versus € 1.2 mil in the respective period last year while profit before tax increased by 10.7% amounting € 791 th. versus € 714 th. in the 1st quarter of 2006.
- Last, earnings after tax and minority rights formed at € 60 th. over € 363thou the respective period last year, marking an increase of 6.9%

	SALES (.000€)	EBITDA (.000€)	EBIT (.000€)	EAT (.000€)	EPS €	DPS €	DIV YLD %	P/E x	P/BV x	P/SALES x	BANKS/ EQUITY x	ROE %
2004	61,290	3,395	2,695	441	0.028	0.025	2.55%	34.68	1.58	0.30	2.15	3.80%
2005	67,554	3,876	3,291	1,030	0.056	0.0135	1.38%	17.47	1.54	0.27	2.16	8.65%
2006	83,369	5,419	4,694	1,515	0.081	0.025	2.55%	12.07	1.28	0.22	1.88	10.60%

Investment ratios calculated at share price  $\in$  0.98 (23/05/2007) and year end number of shares (18,666,986) P/E calculated with weighted number of shares, B.V.= Total Equity - Minorities

Additional information concerning the financial statements under I.F.R.S. can be found in the company's website: www.dionic.gr DIONIC SA, 95, Aristotelous Str., 136 71 Acharnes, Attica, tel. +30 210 2419600, fax: +30 210 2419690, www.dionic.gr, Managing Director: Thomas Roubas I.R. Consultants: AEA RELATE tel.: +30210 7418900, Alexia Bakovannis, bakovannis@aea.gr



### Consolidated Financial Results

Consolidated Financial Results										
(FY:December) (000 €)	Q1 2004	Q1 2005	Q1 2006	Q1 2007						
Sales	11,325	12,437	16,876	20,072						
Cost of Sales	-9,052	-10,197	-13,814	-16,565						
Gross Profit	2,273	2,241	3,062	3,507						
Other operating income	27	131	130	85						
Other operating expenses	0	0	-202	-89						
Total Gross Profit	2,299	2,372	2,991	3,503						
Administrative Expenses	-637	-1,050	-737	-721						
Selling Expenses	-954	-647	-1,146	-1,469						
R&D Expenses	0	-27	-82	-41						
Administration, Selling and R&D Expenses	-1,591	-1,724	-1,965	-2,231						
EBITDA	970	829	1,212	1,467						
Depreciation	-261	-181	-186	-195						
EBIT	709	648	1,026	1,272						
Financial income	29	167	1,010	0						
Financial expenses	-227	-231	-312	-481						
Interest Income - (Expenses)	-227	-231	-312	-481						
EBT	-198	-04	-312	-481						
Taxes	-194	-210	-218	-216						
Minorities	112	103	134	115						
EAT & Minorities	205	271	363	460						
Margin Analysis %										
Gross Profit	20.1%	18.0%	18.1%	17.5%						
Administration, Selling and R&D Expenses	14.0%	13.9%	11.6%	11.1%						
EBITDA	8.6%	6.7%	7.2%	7.3%						
EBIT	6.3%	5.2%	6.1%	6.3%						
EBT	4.5%	4.7%	4.2%	3.9%						
EAT & Minorities	1.8%	2.2%	2.1%	2.3%						
Period/Period %										
Sales		9.8%	35.7%	18.9%						
Gross Profit		-1.4%	36.7%	14.5%						
Administration, Selling and R&D Expenses		8.4%	14.0%	13.6%						
EBITDA		-14.6%	46.3%	21.0%						
EBIT		-8.6%	58.4%	23.9%						
EBT		14.3%	22.3%	10.7%						
EAT & Minorities		32.3%	34.0%	26.9%						
Source: Group Financial Data										